



# IS-BAO NEWSLETTER

DECEMBER 2002

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## Introduction

IBAC extends a warm welcome to all those who have purchased the IS-BAO – an International Standard for Business Aircraft Operations. You can now enjoy the benefits of more than two years of dedicated effort by members of the business aviation community world-wide. IBAC and its member regional and national associations are very proud of the results of their efforts, and trust that you too will appreciate the results.

This Newsletter is designed to serve two purposes. First it is our effort to help keep you informed on IS-BAO developments and secondly, to encourage you to provide us with any feedback that you may have. Your comments are an important part of our efforts to continually improve the Standard and related materials.

## 2003 Edition

The 2003 edition of the IS-BAO and Generic Company Operations Manuals have been recently shipped to all recorded IS-BAO holders. If by any chance you did not receive your amendments, please advise the IBAC Principle Office. Contact details are on the left of this page.

The revisions to the IS-BAO are marked by a sidebar on the page. Many of these are editorial, but there are also some substantive changes that were the result of input received from the Auditor Workshops and operators who were working with the Standard. Revisions were made to the Security Standard and AMC following the Corporate Aviation Security Threat Assessment Expert Panel that IBAC convened at White Plains, New York in June 2002. The results of that Panel were also used to develop a paper that was presented to the ICAO Aviation Security Panel. For more information on the subject see the *Presentation to AVSEC World 2002 Conference* on the IBAC web site - [www.ibac.org](http://www.ibac.org).

## Keeping Current

While you are at the IBAC web site check out the IS-BAO Bulletins. That is the location where we post information that may be of interest to operators or auditors. There is now one bulletin there on the issue of Crash Axes. You may wish to check that location from time to time and especially if you have a question on the IS-BAO or one of its components.

We plan to have an IS-BAO Discussion Forum up and running on the IBAC web site early in 2003 where operator and auditors can exchange information and discuss issues. Everyone is encouraged to make use of it.

## Sales Report

Sales of the IS-BAO since the May 2002 launch have significantly exceeded our business plan. As of early December the sales reported by the regional and national business aviation associations were:

BAUA – 8  
CBAA – 2  
EBAA – 8  
EBAA-F – 1  
JBAA – 1  
NBAA – 135

Well done everyone!

## Ops Manual Workshops

For a number of years the NBAA has conducted Flight Operations Manual Workshops, including in conjunction with the Annual Meeting & Convention. This past year they used the IS-BAO as the basis for their Workshop and ops manual. The response was very positive. The next Flight Operations Manual Workshop is now scheduled for Anaheim, CA on January 29 & 30, 2003. This is a great opportunity for operators to obtain assistance on developing an ops manual that is an integral step in implementation of IS-BAO in their flight department.

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## Implementation Support

While the IS-BAO and related materials are designed so that operators can work through the implementation process on their own, sometimes work pressures can severely limit the time available for such activities. Some of those who attended the IS-BAO Auditor Workshops indicated an interest in providing IS-BAO implementation support to operators. We have not included a listing of them on the web site, but if you are interested in obtaining the names of those people call Ray Rohr, IBAC Standards Manager, at 780-915-6972 and he will pass them on to you

## Audit Program

We now have 18 accredited IS-BAO auditors. They are located in:

- Canada;
- South Africa;
- The Netherlands;
- The United Kingdom; and
- The United States.

The list of accredited auditors is maintained on the IBAC web site.

## IS-BAO Workshops

We have conducted three IS-BAO Workshops that were primarily aimed at auditor training. Several operators have attended the Workshops to enhance their understanding of the IS-BAO. The one day workshop does not get into the level of detail that the NBAA Flight Operations Manual Workshop does, but the feedback received indicates that it was valuable for operators to get a better understanding of the IS-BAO, and to help develop their implementation plan. We are currently considering holding IS-BAO Workshops in conjunction with NBAA Area Business Aviation Forums and are open for additional suggestions.

## IS-BAO Registered Operators

At the time of publication we have three operators who have completed their IS-BAO implementation and have had a successful audit. Our congratulations go out to the following Flight Departments:

Oliver Trowbridge & Mert Pellegrin	Entergy Services Inc. New Orleans, LA USA
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Scott Macpherson	Weldwood Canada Vancouver, BC Canada
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Don Baldwin & Mark Malloy	The Coca-Cola Company Atlanta, GA USA
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We think it is important to note the broad range of the nature of these three operations who have successfully implemented the IS-BAO. The diversity of their operations speaks well for the broad applicability of the standard.

Weldwood Canada operate one Cessna Citation 560 with a staff of four people. Their operations are conducted mainly within British Columbia and Alberta, Canada.

Entergy Service Inc. operate a fleet of two Cessna Citations Ultras, one Citation 7 and a Falcon 2000. They have a staff of 21 people. Their operations are conducted from two bases in the US and are mainly in North America and Europe.

The Coca-Cola Company operate a fleet of four Gulfstream IV & V aircraft world-wide and employ a staff of 41 people.

## Other Applications for IS-BAO

Some business aircraft operators and charter brokers have inquired about the feasibility of specifying IS-BAO registration as a requirement for charter operators providing supplemental lift. While this was not a primary consideration in the IS-BAO development, the structure of basic technical requirements tied to a operator safety management system make the IS-BAO practical for implementation by a charter operator.

## Ops Manual Binders

In response to interest expressed by some operators IBAC has procured a supply of stylized three ring binders, with index tabs, in a flight bag size (5.5" X 8.5"). They can be ordered from your regional or national business aviation association at a price of \$12 US each. See the IBAC web site for ordering details.

Ray Rohr  
IBAC Standards Manager  
(780) 915-6972  
rayrohr@telusplanet.net